# Short Seller Attack Case Study





# SHORT SELLER ATTACK Narrative Analysis

#### **KEY NARRATIVES**

The EV start-up lied about its proprietary technology and its capabilities

The EV start-up's founder and CEO is a liar and fraud



#### **Platforms**

Twitter, Facebook, Telegram Truth Social, Gettr, Gab, [.]win forums, Reddit, Rumble



#### Communities

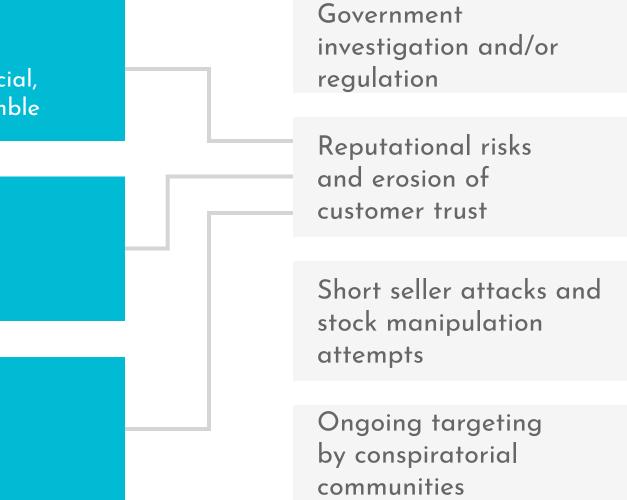
Conspiracy communities, Reddit's r/wallstreetbets



**Influential Accounts** 



#### **POTENTIAL RISKS**



### SHORT SELLER ATTACK **Narrative Overview**



**General Motors announces partnership** with start-up EV truck company

INDUSTRY, MATERIALS & UTILITIES SEPTEMBER 8, 2020 / 7:56 AM / UPDATED 3 YEARS AGO

electric trucks

HOME > TRANSPORTATION



## Investors cheer as GM, join forces to build

### GM just announced it is taking a \$2 billion stake in Tesla rival

Matthew DeBord Sep 8, 2020, 8:35 AM EDT

### SHORT SELLER ATTACK **Narrative Overview**

**SEPTEMBER 10, 2020** 

Hindenburg Research publishes report alleging the EV start-up is a fraud



Kelly Anne Smith Forbes Advisor Staff Advisor Contributor Group ①





PERSONAL FINANCE • EDITORS' PICK

## **Versus Hindenburg Research: Who Should You**

Sep 21, 2020, 11:37am EDT

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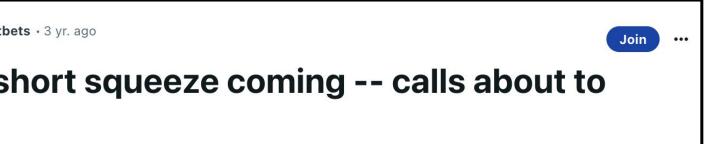
#### How to Parlay An Ocean of Lies Into a Partnership With the Largest Auto OEM in America

Published on September 10, 2020

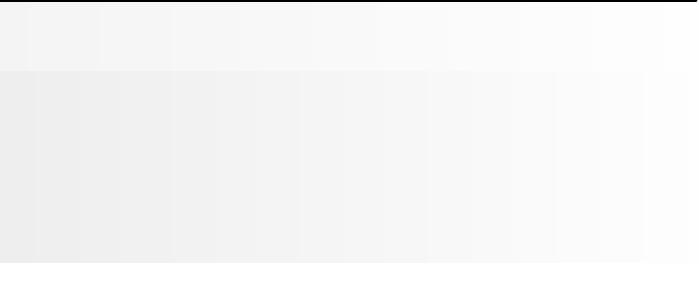
## SHORT SELLER ATTACK **Narrative Overview**

erikwarm · 3 yr. ago Wsb has been saying this for months $\bigcirc$ $\bigcirc$ 215 $\bigcirc$ $\bigcirc$ Reply $\bigcirc$ Share	r/wallstreetbets • 3 yr. ago [deleted] short squeez PRINT
<ul> <li>mochaphone · 3 yr. ago</li> <li>Yeah I thought everyone just knew this already</li> <li>☆ 114 </li> <li>♀ Reply </li> <li>☆ Share …</li> <li>↔ 24 more replies</li> <li>↔ 4 more replies</li> </ul>	r/wallstreetbets • 3 yr. ago         ZEDLIEST1         FORGET PALANTIR,         Fundamentals
SEPTEMBER 15, 2020 Activity related to the EV start-up explodes in short seller and conspir communities like Reddit's r/wallstre	-









### short seller attack Narrative Overview Continued

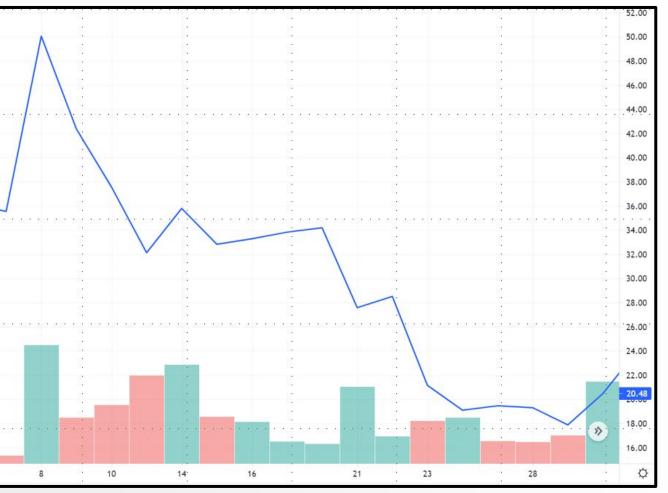


The EV start-up's stock price drops roughly 40% in the month following the attack









### SHORT SELLER ATTACK **Narrative Overview Continued**

BUSINESS

Founder Of Zero-Emissions Truck Startup **Resigns After Fraud Allegations** 

September 21, 2020 · 4:00 PM ET



**SEPTEMBER 20, 2020** 

The EV start-up's founder resigns amid short seller and fraud scrutiny







FORBES > INNOVATION > TRANSPORTATION

EDITORS' PICK

### Founder **Resigns** After **Short-Seller's Fraud** Accusations

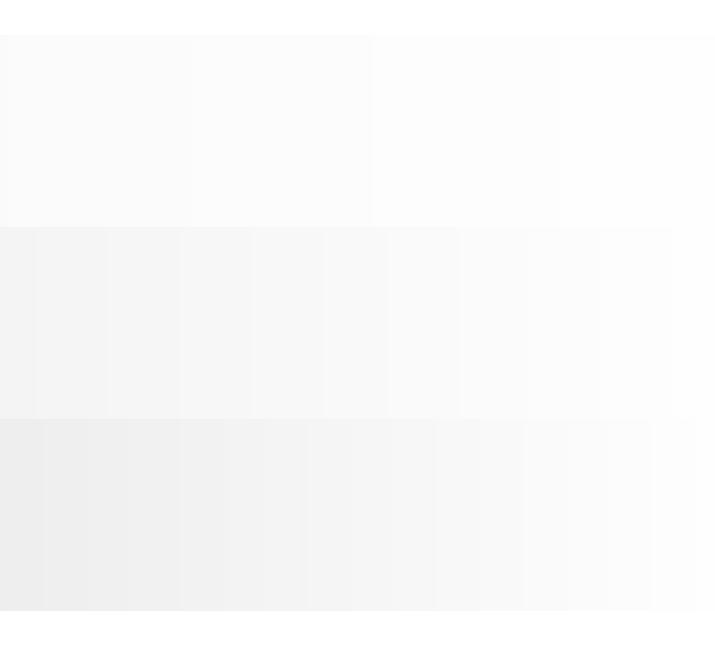
### share slump deepens as founder resigns

### SHORT SELLER ATTACK Narrative Overview Continued

**SEPTEMBER 20, 2020** 

The EV start-up engages Alethea for help dealing with the short seller attack





# SHORT SELLER ATTACK Threat Attribution and Crisis Support

## Alethea attributed the short seller attack came from a competitor.

Alethea analysis revealed the short seller attack was created and promoted by a competitor of the EV start-up.

The false narratives and short seller activity was emanating and spreading on Twitter, with money for services being exchanged on Venmo. We also uncovered a YouTube influencer who was promoting false narratives about the EV start-up, its proprietary technology and capabilities, and the Founder and CEO.

Alethea coordinated with legal teams to write a cease and desist letter to shut down the YouTube operation.

Had we been engaged sooner, Alethea could have proactively identified dangerous activity and conversations, comprehensively assessed the threat posed by the false narratives and activity, and provided the EV start-up with mitigation options before it turned into a crisis.



# Short Seller Attack Case 2: Ocugen & COVAXIN



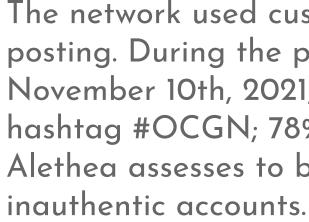


## **OCUGEN & COVAXIN Network Characteristics**

#### Inauthentic social media network pumps and dumps COVID-19 vaccine manufacturer

Alethea uncovered substantial evidence of inauthentic activity, including a network of more than 100 automated Twitter accounts promoting Ocugen's vaccine, COVAXIN, using hashtags including: #OCGN, #COVAXIN, and \$OCGN. This activity occurred in the lead up in the stock price peaking on November 2, 2021 and ended after the price began declining on November 4.

Accounts were coordinated by a central account, generally posted similar but not identical content, and had an estimated total following of 1.2 M and a total impression count of at least 9M. Some accounts in the network used stolen Twitter API keys from GitHub to takeover existing Twitter accounts.

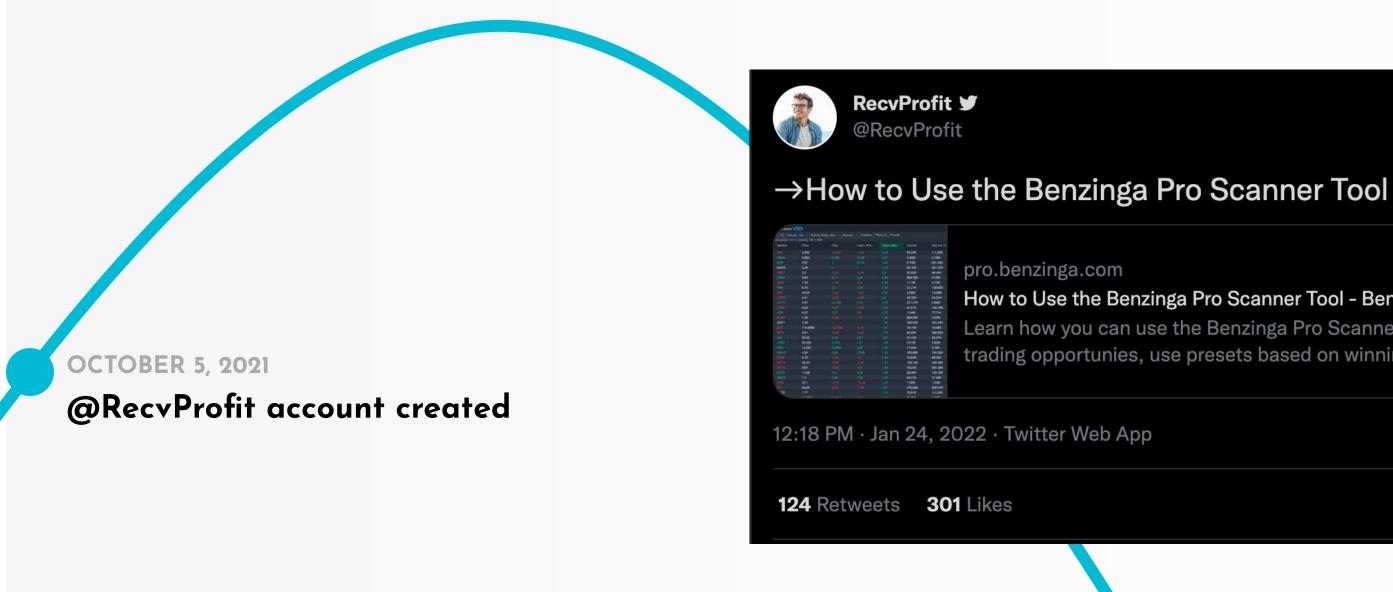


With a coordinated content push on Twitter and Reddit, short sellers drove Ocugen's share price to an all-time high on November 2, 2021. Alethea's findings indicate an increase in short positions between November 2 and 4, 2021. Ocugen gained and lost 80% of its value over the course of this 12-day period.



The network used custom Twitter clients to enable their posting. During the period from October 22, 2021 and November 10th, 2021, 19.3k tweets were posted using the hashtag #OCGN; 78% of these tweets came from what Alethea assesses to be a coordinated network of

## COVAXIN **Operation Overview**



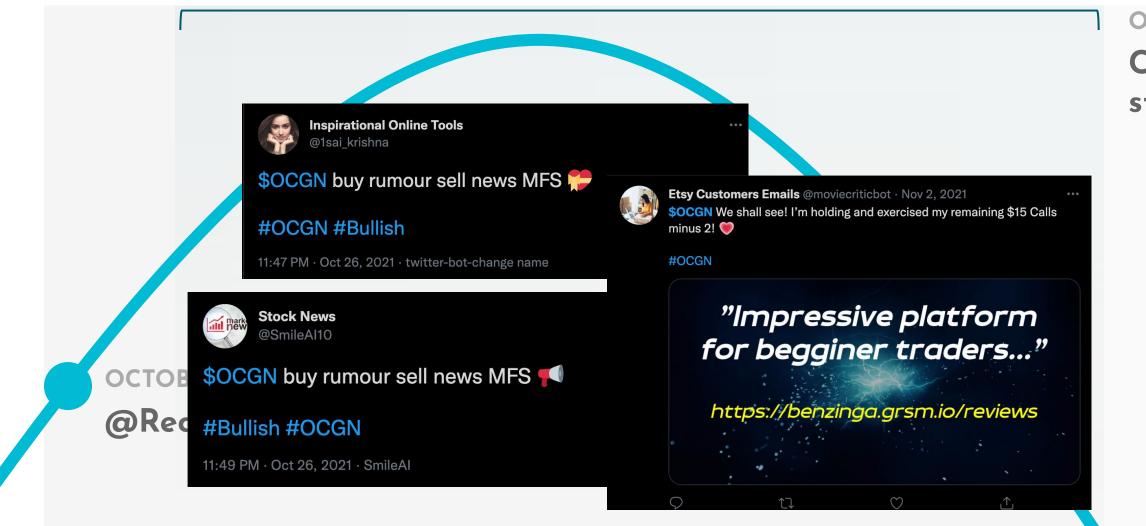


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# **Operation Overview**





#### OCTOBER 22-NOVEMBER 10, 2021

### Coordinated amplification of Ocugen stock

# **Operation Overview**

OCTOBER 25-26, 2021

First Wave of Ocugen stock amplification

**OCTOBER 5, 2021** 

@RecvProfit account created



#### OCTOBER 22-NOVEMBER 10, 2021

### Coordinated amplification of Ocugen stock

**NOVEMBER 1-5, 2021** 

### Second Wave of Ocugen stock amplification

## COVAXIN **Operation Overview**



Ocugen announces **FDA** application

**OCTOBER 25-26, 2021** 

First Wave of Ocugen stock amplification

**OCTOBER 5, 2021** 

@RecvProfit account created

GlobeNewswire Ocugen

The Phase 3 study is designed to bridge data collected from the vaccine efficacy trial conducted in India to the U.S. population

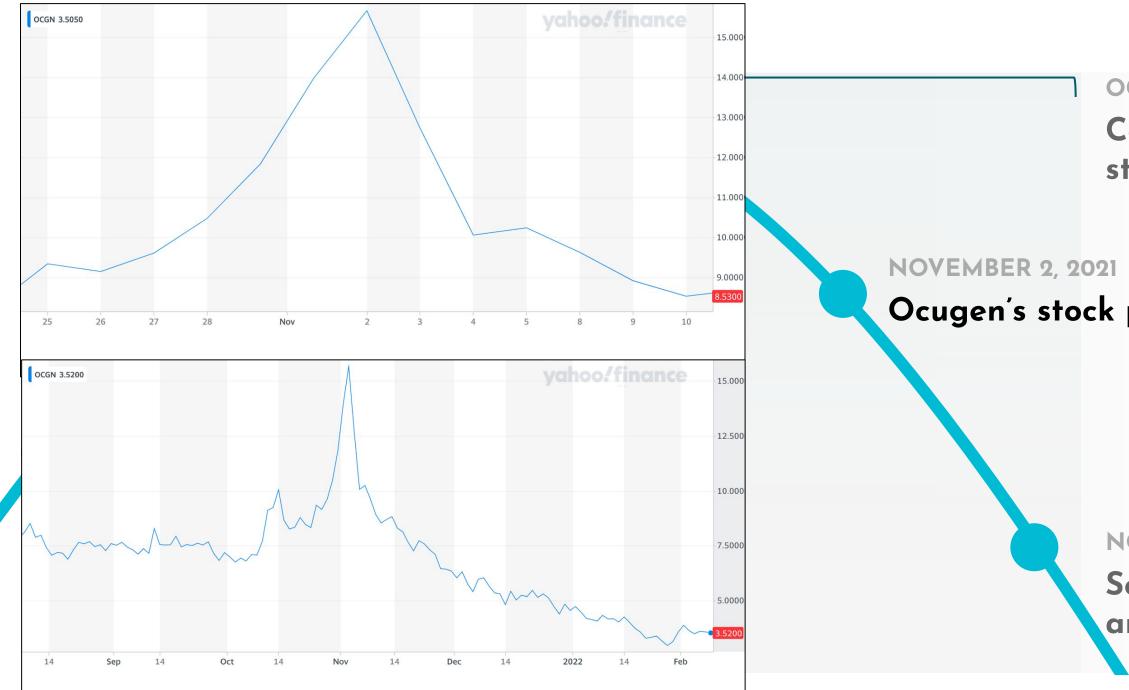
October 27, 2021 06:35 ET | Source: Ocugen



 $Q \equiv$ 

### Ocugen, Inc. Announces Submission of Investigational New Drug Application with U.S. FDA to Initiate a **Phase 3 Clinical Trial Evaluating COVID-19 Vaccine Candidate** COVAXIN<sup>™</sup> (BBV152)

# **Operation Overview**





#### OCTOBER 22-NOVEMBER 10, 2021

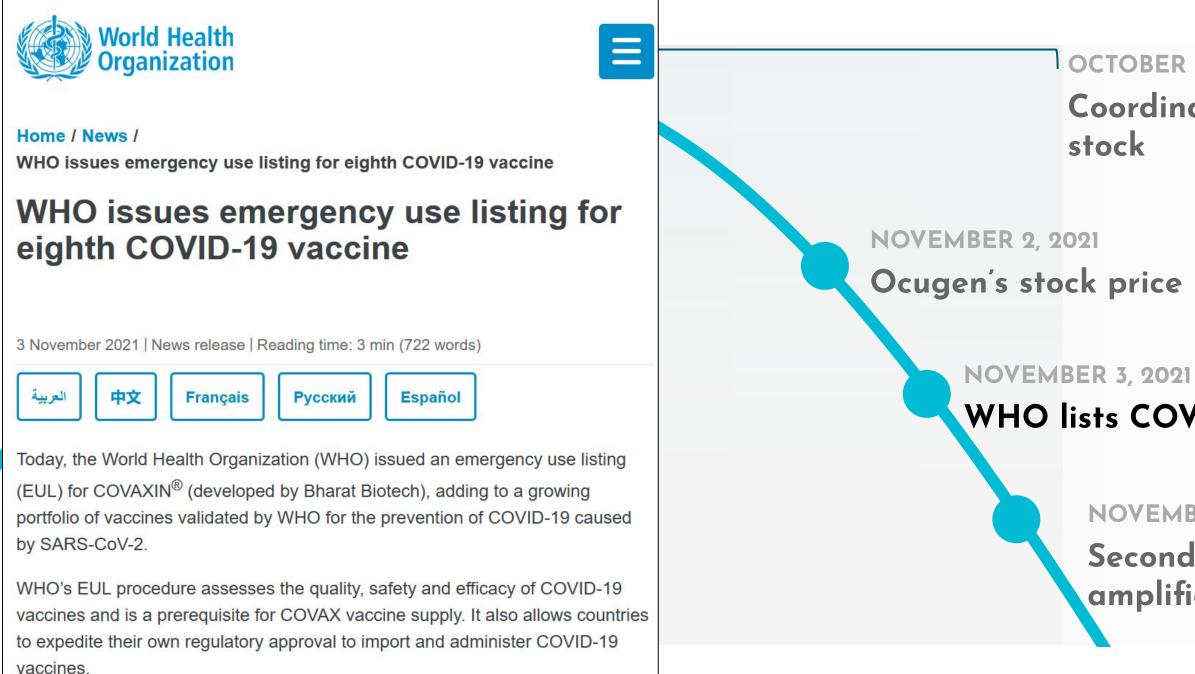
### Coordinated amplification of Ocugen stock

#### Ocugen's stock price reaches all time high

#### NOVEMBER 1-5, 2021

### Second Wave of Ocugen stock amplification

## COVAXIN **Operation Overview**





#### OCTOBER 22-NOVEMBER 10, 2021

**Coordinated amplification of Ocugen** 

#### Ocugen's stock price reaches all time high

#### WHO lists COVAXIN for emergency use

**NOVEMBER 1-5, 2021** 

Second Wave of Ocugen stock amplification

