Short Seller Attack Case Study





SHORT SELLER ATTACK Narrative Analysis

KEY NARRATIVES

The EV start-up lied about its proprietary technology and its capabilities

The EV start-up's founder and CEO is a liar and fraud



Platforms

Twitter, Facebook, Telegram Truth Social, Gettr, Gab, [.]win forums, Reddit, Rumble



Communities

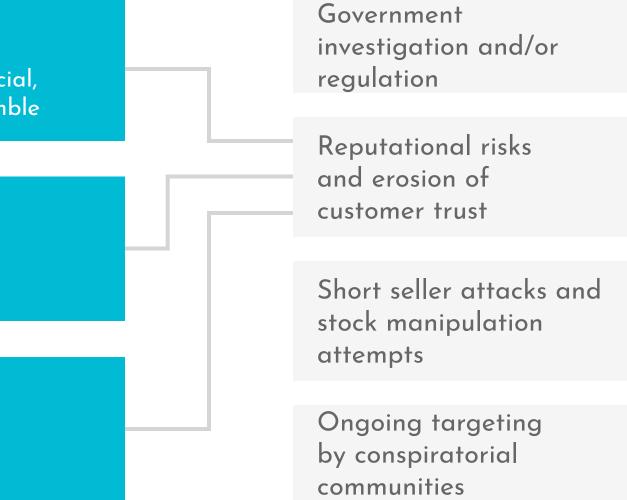
Conspiracy communities, Reddit's r/wallstreetbets



Influential Accounts



POTENTIAL RISKS



SHORT SELLER ATTACK **Narrative Overview**



General Motors announces partnership with start-up EV truck company

INDUSTRY, MATERIALS & UTILITIES SEPTEMBER 8, 2020 / 7:56 AM / UPDATED 3 YEARS AGO

electric trucks

HOME > TRANSPORTATION



Investors cheer as GM, join forces to build

GM just announced it is taking a \$2 billion stake in Tesla rival

Matthew DeBord Sep 8, 2020, 8:35 AM EDT

SHORT SELLER ATTACK **Narrative Overview**

SEPTEMBER 10, 2020

Hindenburg Research publishes report alleging the EV start-up is a fraud



Kelly Anne Smith Forbes Advisor Staff Advisor Contributor Group ①





PERSONAL FINANCE • EDITORS' PICK

Versus Hindenburg Research: Who Should You

Sep 21, 2020, 11:37am EDT

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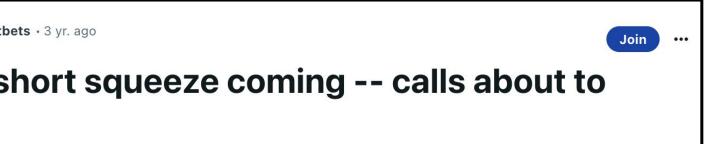
How to Parlay An Ocean of Lies Into a Partnership With the Largest Auto OEM in America

Published on September 10, 2020

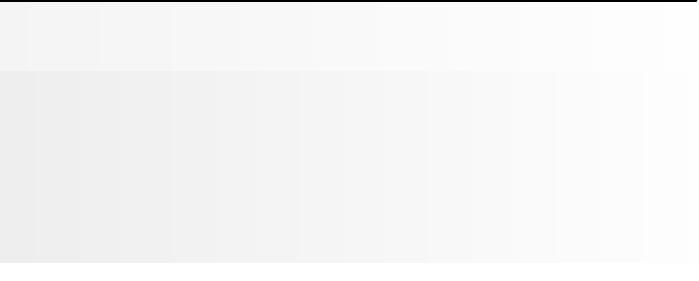
SHORT SELLER ATTACK **Narrative Overview**

erikwarm · 3 yr. ago Wsb has been saying this for months \bigcirc \bigcirc 215 \bigcirc \bigcirc Reply \bigcirc Share	r/wallstreetbets • 3 yr. ago [deleted] short squeez PRINT
 mochaphone · 3 yr. ago Yeah I thought everyone just knew this already ☆ 114 ♀ Reply ☆ Share … ↔ 24 more replies ↔ 4 more replies 	r/wallstreetbets • 3 yr. ago ZEDLIEST1 FORGET PALANTIR, Fundamentals
SEPTEMBER 15, 2020 Activity related to the EV start-up explodes in short seller and conspir communities like Reddit's r/wallstre	-









short seller attack Narrative Overview Continued

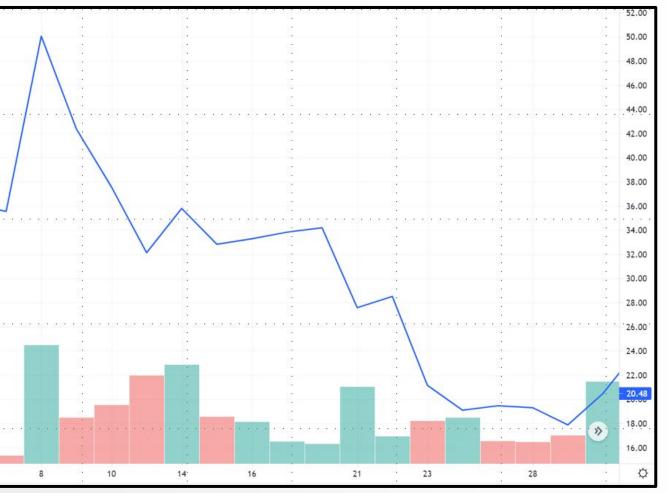


The EV start-up's stock price drops roughly 40% in the month following the attack









SHORT SELLER ATTACK **Narrative Overview Continued**

BUSINESS

Founder Of Zero-Emissions Truck Startup **Resigns After Fraud Allegations**

September 21, 2020 · 4:00 PM ET



SEPTEMBER 20, 2020

The EV start-up's founder resigns amid short seller and fraud scrutiny







FORBES > INNOVATION > TRANSPORTATION

EDITORS' PICK

Founder **Resigns** After **Short-Seller's Fraud** Accusations

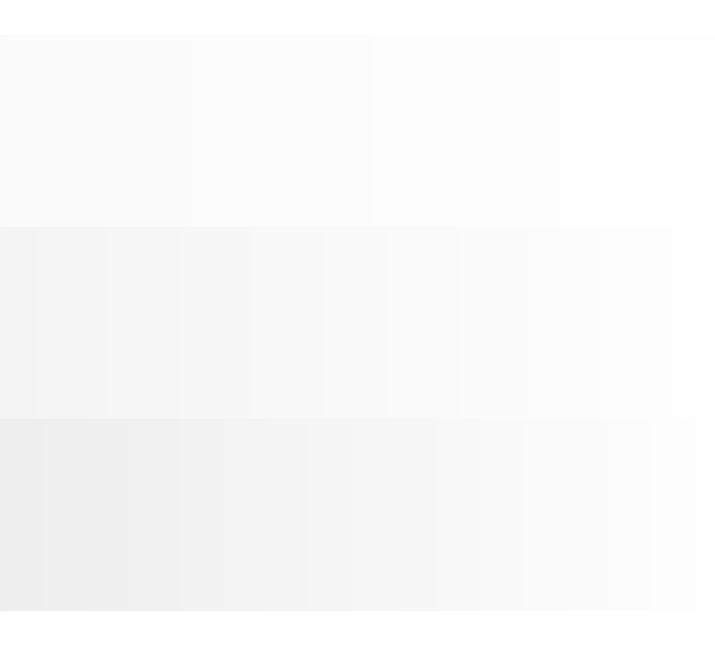
share slump deepens as founder resigns

SHORT SELLER ATTACK Narrative Overview Continued

SEPTEMBER 20, 2020

The EV start-up engages Alethea for help dealing with the short seller attack





SHORT SELLER ATTACK Threat Attribution and Crisis Support

Alethea attributed the short seller attack came from a competitor.

Alethea analysis revealed the short seller attack was created and promoted by a competitor of the EV start-up.

The false narratives and short seller activity was emanating and spreading on Twitter, with money for services being exchanged on Venmo. We also uncovered a YouTube influencer who was promoting false narratives about the EV start-up, its proprietary technology and capabilities, and the Founder and CEO.

Alethea coordinated with legal teams to write a cease and desist letter to shut down the YouTube operation.

Had we been engaged sooner, Alethea could have proactively identified dangerous activity and conversations, comprehensively assessed the threat posed by the false narratives and activity, and provided the EV start-up with mitigation options before it turned into a crisis.



Short Seller Attack Case 2: Ocugen & COVAXIN



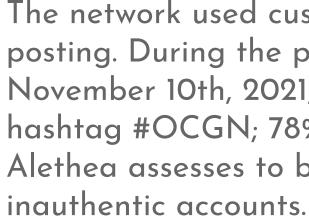


OCUGEN & COVAXIN Network Characteristics

Inauthentic social media network pumps and dumps COVID-19 vaccine manufacturer

Alethea uncovered substantial evidence of inauthentic activity, including a network of more than 100 automated Twitter accounts promoting Ocugen's vaccine, COVAXIN, using hashtags including: #OCGN, #COVAXIN, and \$OCGN. This activity occurred in the lead up in the stock price peaking on November 2, 2021 and ended after the price began declining on November 4.

Accounts were coordinated by a central account, generally posted similar but not identical content, and had an estimated total following of 1.2 M and a total impression count of at least 9M. Some accounts in the network used stolen Twitter API keys from GitHub to takeover existing Twitter accounts.

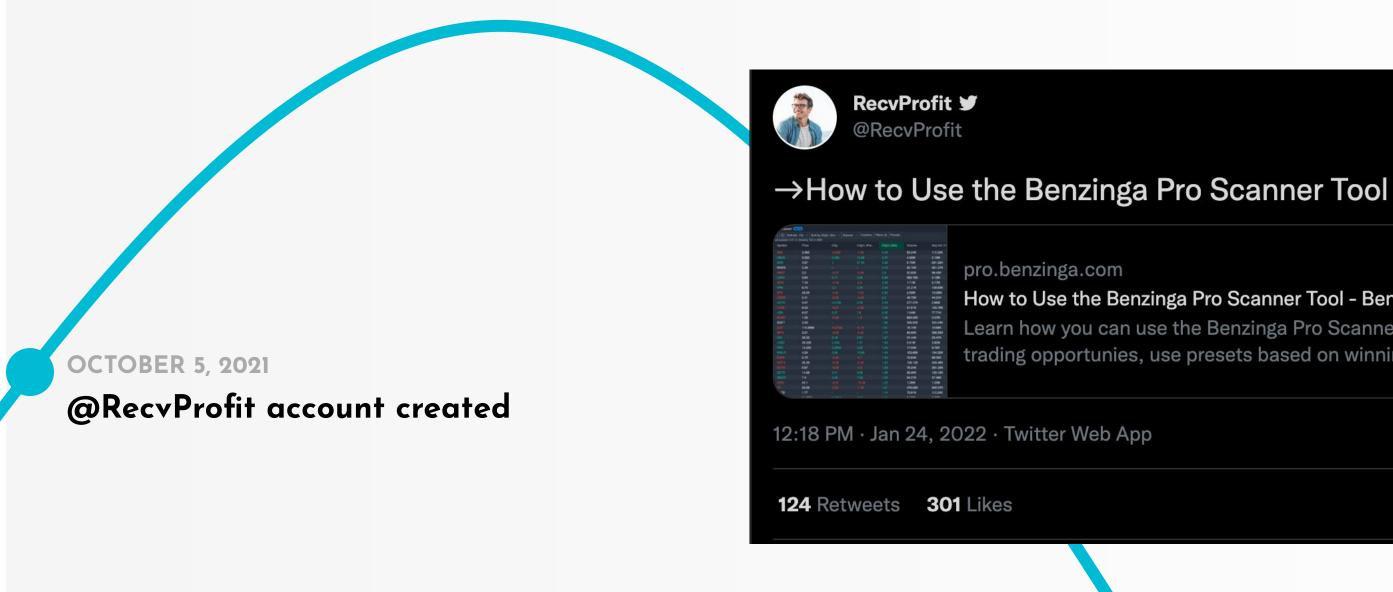


With a coordinated content push on Twitter and Reddit, short sellers drove Ocugen's share price to an all-time high on November 2, 2021. Alethea's findings indicate an increase in short positions between November 2 and 4, 2021. Ocugen gained and lost 80% of its value over the course of this 12-day period.



The network used custom Twitter clients to enable their posting. During the period from October 22, 2021 and November 10th, 2021, 19.3k tweets were posted using the hashtag #OCGN; 78% of these tweets came from what Alethea assesses to be a coordinated network of

COVAXIN **Operation Overview**



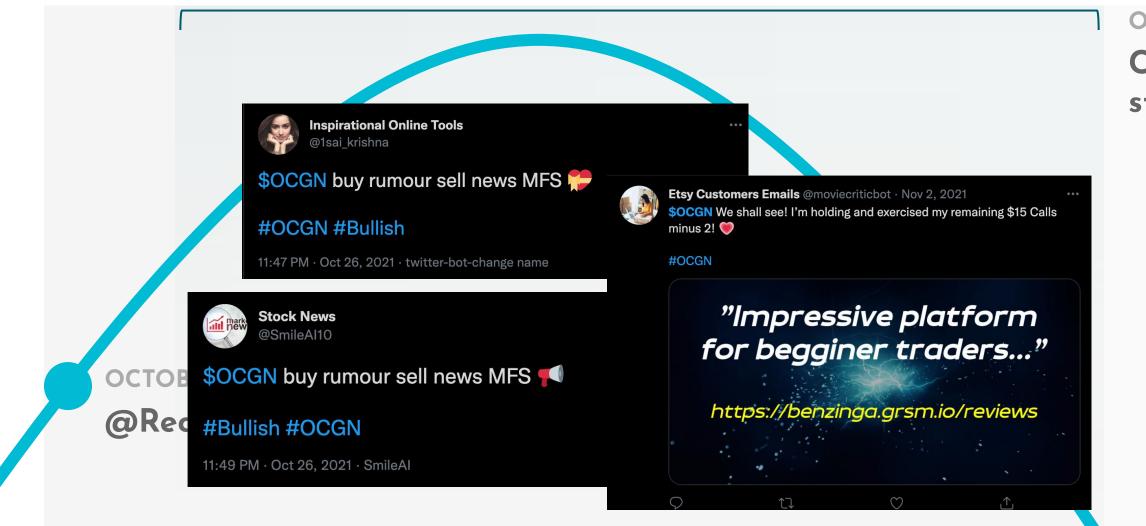


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Operation Overview





OCTOBER 22-NOVEMBER 10, 2021

Coordinated amplification of Ocugen stock

Operation Overview

OCTOBER 25-26, 2021

First Wave of Ocugen stock amplification

OCTOBER 5, 2021

@RecvProfit account created



OCTOBER 22-NOVEMBER 10, 2021

Coordinated amplification of Ocugen stock

NOVEMBER 1-5, 2021

Second Wave of Ocugen stock amplification

COVAXIN **Operation Overview**



Ocugen announces **FDA** application

OCTOBER 25-26, 2021

First Wave of Ocugen stock amplification

OCTOBER 5, 2021

@RecvProfit account created

GlobeNewswire Ocugen

The Phase 3 study is designed to bridge data collected from the vaccine efficacy trial conducted in India to the U.S. population

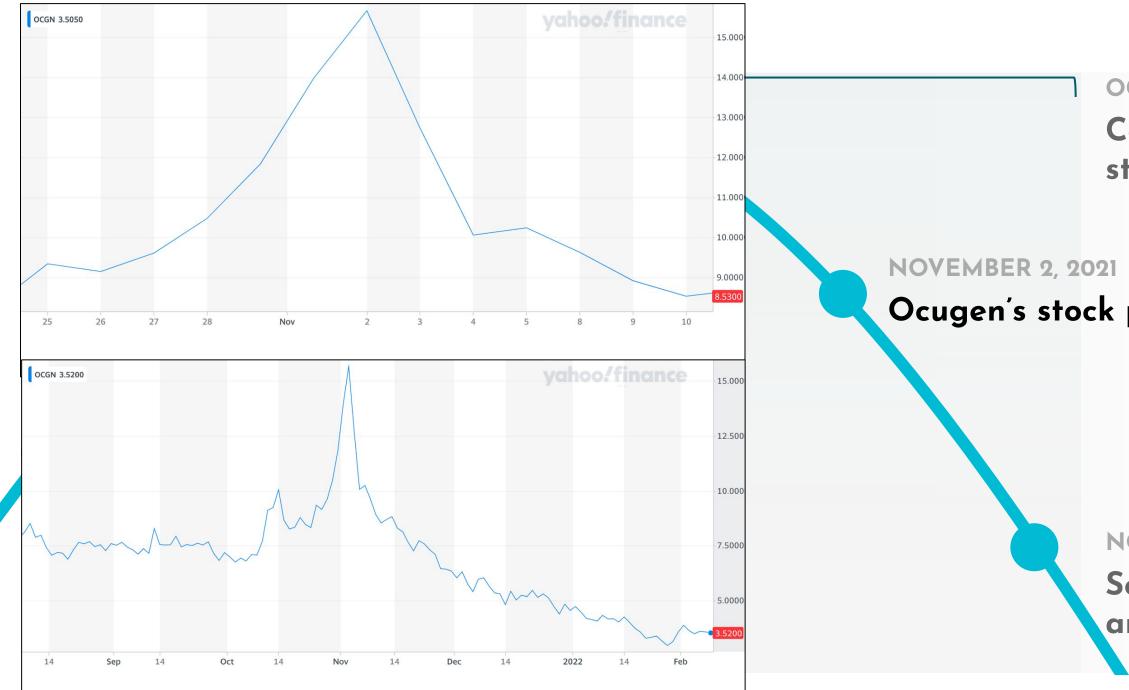
October 27, 2021 06:35 ET | Source: Ocugen



 $Q \equiv$

Ocugen, Inc. Announces Submission of Investigational New Drug Application with U.S. FDA to Initiate a **Phase 3 Clinical Trial Evaluating COVID-19 Vaccine Candidate** COVAXIN[™] (BBV152)

Operation Overview





OCTOBER 22-NOVEMBER 10, 2021

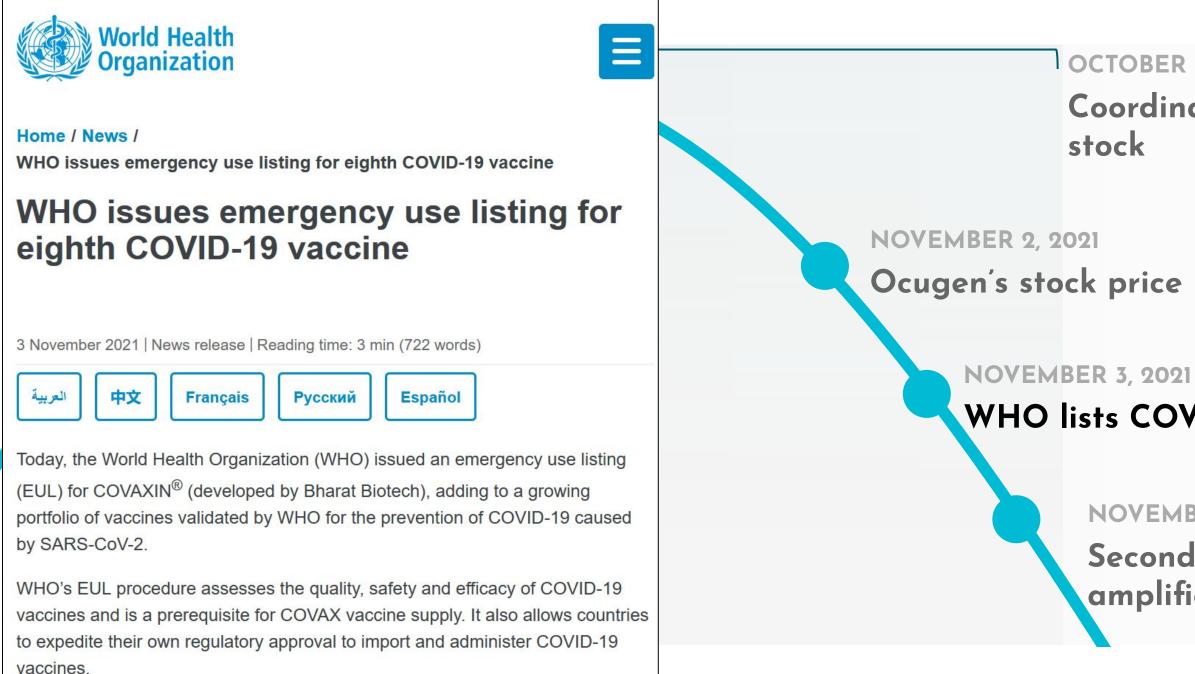
Coordinated amplification of Ocugen stock

Ocugen's stock price reaches all time high

NOVEMBER 1-5, 2021

Second Wave of Ocugen stock amplification

COVAXIN **Operation Overview**





OCTOBER 22-NOVEMBER 10, 2021

Coordinated amplification of Ocugen

Ocugen's stock price reaches all time high

WHO lists COVAXIN for emergency use

NOVEMBER 1-5, 2021

Second Wave of Ocugen stock amplification

